

OLD MUTUAL

Financial Network

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February 13, 2008

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Variable Annuit

Products:

Beacon Advisor

With a design so focused on simplicity and transparency, you will be hard pressed to find a variable annuity with fewer and lower current charges than Beacon Advisor.

View More

Beacon Navigator

Combining quality asset management with the optional Protection and Enhancement packages available in Beacon Navigator, clients can create a unique variable annuity designed to meet long term investment and protection needs.

View More

Annuit in 5 Easy Steps

Business Continuity Plan Disclosure

Variable annuity products are insured by OM Financial Life Insurance Company and distributed through Old Mutual Financial Network Securities, member FINRA

ADLF5646 (12-2006)

V06-002

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OM Financial Life Insurance Company

OM Financial Life of New York Insurance Company

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**Notes**

The new VA products page lists both VA products. Clicking on View More brings up the main page for each product (see page 2)

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Home

Printer Friendly

Variable Annuities: Beacon Navigator

Performance: Average Annual Total Returns as of 2/15/08

Area saved for disclaimers

View Non-Standardized

Save as PDF Export to Excel

Sub-Accounts	Asset Class	Inception Date	YTD as of 2/15/2008	Monthly YTD as of 12/31/2007	One Year	Since Inception	1 Month	3 Months	6 Months
Rydex Commodities Strategy	Alternative	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
Old Mutual VA Asset Allocation Balanced Portfolio	Asset Allocation	xx/xx/xxxx	xx	Xx	xx	xx	xx	Xx	Xx
Old Mutual VA Asset Allocation Conservative Portfolio	Asset Allocation	xx/xx/xxxx	xx	Xx	Xx	Xx	Xx	Xx	Xx
Neuberger Berman AMT Partners Portfolio	Growth	xx/xx/xxxx	xx	Xx	Xx	Xx	Xx	Xx	Xx
Royce Micro-Cap Portfolio	Growth	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
PIMCO VIT Global Bond Portfolio (unhedged)	Income	xx/xx/xxxx	xx	Xx	Xx	Xx	Xx	Xx	Xx
Pioneer Strategic Income VCT Portfolio	Income	xx/xx/xxxx	xx	Xx	xx	xx	xx	xx	xx
Rydex Inverse Government Long Bond	Inverse	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
FTVIP Templeton Developing Markets Securities Fund	International	xx/xx/xxxx	xx	xx	Xx	Xx	Xx	Xx	Xx
FTVIP Mutual Shares Securities Fund	Income	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
Rydex Nova	Leverage	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
T. Rowe Price Health Sciences	Sector	xx/xx/xxxx	xx	xx	Xx	Xx	Xx	Xx	Xx
Fundamental Value Portfolio	Value	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
VP Income & Growth Fund	Value	xx/xx/xxxx	xx	Xx	xx	xx	xx	xx	xx

Performance: Non-Standardized as of 2/12/08

Save as PDF Export to Excel

Sub-Accounts	Asset Class	Inception Date	YTD as of 2/15/2008	Monthly YTD as of 12/31/2007	One Year	Since Inception	1 Month	3 Months	6 Months
Rydex Commodities Strategy	Alternative	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
Old Mutual VA Asset Allocation Balanced Portfolio	Asset Allocation	xx/xx/xxxx	xx	Xx	xx	xx	xx	Xx	Xx
Old Mutual VA Asset Allocation Conservative Portfolio	Asset Allocation	xx/xx/xxxx	xx	Xx	Xx	Xx	Xx	Xx	Xx
Neuberger Berman AMT Partners Portfolio	Growth	xx/xx/xxxx	xx	Xx	Xx	Xx	Xx	Xx	Xx
Royce Micro-Cap Portfolio	Growth	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
PIMCO VIT Global Bond Portfolio (unhedged)	Income	xx/xx/xxxx	xx	Xx	Xx	Xx	Xx	Xx	Xx
Pioneer Strategic Income VCT Portfolio	Income	xx/xx/xxxx	xx	Xx	xx	xx	xx	xx	xx
Rydex Inverse Government Long Bond	Inverse	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
FTVIP Templeton Developing Markets Securities Fund	International	xx/xx/xxxx	xx	xx	Xx	Xx	Xx	Xx	Xx
FTVIP Mutual Shares Securities Fund	Income	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
Rydex Nova	Leverage	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
T. Rowe Price Health Sciences	Sector	xx/xx/xxxx	xx	xx	Xx	Xx	Xx	Xx	Xx
Fundamental Value Portfolio	Value	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx
VP Income & Growth Fund	Value	xx/xx/xxxx	xx	Xx	xx	xx	xx	xx	xx

View Average Annual Total Returns

Past performance is no guarantee of future results. The return and principal value of an investment will fluctuate so that investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the past performance data quoted.

Daily Unit Value information must be accompanied or preceded by current product and fund prospectuses containing detailed information about the contract, investment, limitations and risks. You may access all prospectuses via this website or by contacting your investment professional or us. Read the prospectuses carefully before you invest or send any money.

Notes

- 1

**Public Site, Performance:**

The main page for each product includes a tabbed menu that contains links to various information for that product. This menu currently contains a tab titled Performance. That tab will change to say "Performance & Daily Unit Values."
- 2

The product name will be displayed on the Performance and Daily Unit Values pages.
- 3

The page must be printer friendly or have a printer friendly version.
- 4

Display "as of date" for information displayed. Display date in the MM/DD/YYYY format. Update date daily with the upload of each daily file. (Date will be the same as the date in the file.)
- 5

Download capability to Excel, and PDF. The download will include all disclosures and tables.
- 6

User will be able to click on any column header to sort by ascending or descending. A darker color will signify the column by which the table is currently being sorted. The default will be alphabetical order by asset class.
- 7

Funds must be listed in Alphabetical order by Asset Class, then by fund name. (Note that only a sampling of funds are depicted here.)

Ability to search archive of daily unit values by Product, fund name and/or date (see page XX). We need to decide where to link this.

The Daily Unit Values page must default to Non-standardized when the user selects the Daily Unit Values tab. Not sure what this means.
- 8

The following columns will be included in the "Performance" YTD View (in this order):

Sub-Account,

Asset class,

Inception Date,

YTD as of xx/xx/xxxx (today's date)

Monthly YTD as of xx/xx/xxxx (end of current year)

Monthly YTD as of xx/xx/xxxx (closest month end)

One Year

Since Inception

For the Performance Monthly View YTD, the following columns will be included in this order: (Can we combine these into 1 table as shown?)

One Month (Month Name)

Three Month (Month Name)

6 Month (Month Name)
- 9

In the fifth year another column must be added labeled 5 Year (see page 3 for this depiction).

In the tenth year an additional column must be added labeled 10 Year (see page 3 for this depiction).
- 9

Standardized (Average Annual Total Returns) and Non-Standardized Performance will be shown on the same page. A link at the top of the Standardized chart will take the user to the Non-Standardized table.
- 10

A link below the Non-Standardized table will return the user back to the top of the page.
- 11

Various disclosures will be at the top and bottom of the page.

NOT YET COMPLETED IN THIS WIREFRAME:

In addition to allowing the user to select a specific date to view performance values for the select date the user must have the ability to select to view a "Month" view. See requirement 17. Does this go with Historical Values? Where will they chose the month view? Month only applies to performance and details the monthly returns for sub accounts. Where should this be depicted? Where does the link go?

If a model is selected, the underlining funds and their corresponding performance should be listed below the rolled up Model performance. Does a competitor have an example of this? Not sure what to do here. Models are pre-determined and would simply need to be a page view that shows strictly the sub accounts and a weighted average of the returns to show an aggregate return for model. Please supply an example.

Need to link to Historical Values (see page 5)

Need to link to other views, too?

		Average Annual Returns as of 02/15/2008				1	2	Cumulative Total Returns as of 02/15/2008		
Funds	Asset Class	Inception Date	Daily YTD as of 2/14/2008	Monthly YTD as of 1/31/2008	% Average Annual Total Return	5 Year	10 Year	1 Month	3 Month	6 Month
Rydex Commodities Strategy	Alternative	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx	xx
Old Mutual VA Asset Allocation Balanced Portfolio	Asset Allocation	xx/xx/xxxx	xx	Xx	xx	xx	xx	xx	Xx	Xx
Old Mutual VA Asset Allocation Conservative Portfolio	Asset Allocation	xx/xx/xxxx	xx	Xx	Xx	Xx	Xx	Xx	Xx	Xx
Neuberger Berman AMT Partners Portfolio	Growth	xx/xx/xxxx	xx	Xx	Xx	Xx	Xx	Xx	Xx	Xx
Royce Micro-Cap Portfolio	Growth	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx	xx
PIMCO VIT Global Bond Portfolio (unhedged)	Income	xx/xx/xxxx	xx	Xx	Xx	Xx	Xx	Xx	Xx	Xx
Pioneer Strategic Income VCT Portfolio	Income	xx/xx/xxxx	xx	Xx	xx	Xx	Xx	xx	xx	xx
Rydex Inverse Government Long Bond	Inverse	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx	xx
FTVIP Templeton Developing Markets Securities Fund	International	xx/xx/xxxx	xx	xx	Xx	Xx	Xx	Xx	Xx	Xx
FTVIP Mutual Shares Securities Fund	Income	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx	xx
Rydex Nova	Leverage	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx	xx
T. Rowe Price Health Sciences	Sector	xx/xx/xxxx	xx	xx	Xx	Xx	Xx	Xx	Xx	Xx
Fundamental Value Portfolio	Value	xx/xx/xxxx	xx	xx	xx	xx	xx	xx	xx	xx
VP Income & Growth Fund	Value	xx/xx/xxxx	xx	Xx	xx	xx	xx	xx	xx	xx

Notes

Public Site, Performance table:

- 1 In the fifth year another column must be added labeled 5 Year.
- 2 In the tenth year an additional column must be added labeled 10 Year.

Note: Only the performance table is shown in this example.

## Notes

### Public Site, Daily Unit Values:

- 1 The main page for each product includes a tabbed menu that contains links to various information for that product. This menu currently contains a tab titled Performance. That tab will change to say “Performance & Daily Unit Values.
- 2 The product name will be displayed on the Performance and Daily Unit Values pages.
- 3 The page must be printer friendly or have a printer friendly version.
- 4 Display “as of date” for information displayed. Display date in the MM/DD/YYYY format. Update date daily with the upload of each daily file. (Date will be the same as the date in the file.)
- 5 Download capability to Excel, and PDF. The download will include all disclosures and tables.
- 6 User will be able to click on any column header to sort by ascending or descending. A darker color will signify the column by which the table is currently being sorted. The default will be alphabetical order by asset class.
- 7 Funds must be listed in Alphabetical order by Asset Class, then by fund name. (Note that only a sampling of funds are depicted here.)

Ability to search archive of daily unit values by Product, fund name and/or date (see page XX). **We need to decide where to link this.**

**The Daily Unit Values page must default to Non-standardized when the user selects the Daily Unit Values tab. Not sure what this means.**

- 8 The following columns will be included in the “Daily Unit Values” table (in this order):  
Sub-Account,  
Asset class,  
Daily % Change  
Current Unit Value xx/xx/xxxx  
Current Date 1  
Current Date 2
- 9 Standardized and Non-Standardized Daily Unit Values will be shown on the same page. A link at the top of the Daily Unit Values chart will take the user to the Non-Standardized table.
- 10 A link below the Non-Standardized table will return the user back to the top of the page.
- 11 Various disclosures will be at the top and bottom of the page.



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Prospectuses & Forms

Investment Choices & Managers

Historical Values

Select a specific date or scroll to a specific month or year using the buttons below.

February 2008

Sun	Mon	Tues	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	

< Year

< Month

Year >

Month >

Go to Date

(Enter mm/dd/yyyy)

Notes

Historical Values:

Need to add in numbered bullets.

Is the depicted layout/functionality what you had in mind? I need to apply the specs from the BRD. This is the last thing I did today and I know it's not complete...

Specs from the BRD:

Ability to search archive of daily unit values by Product, fund name and/or date (see page XX).

a. The calendar must only display dates beginning with February 2007.

b. The date parameter on this page (item 10 above) will change according to the date selected in the calendar.

c. If a fund is selected without specifying a date parameter, data for the previous evaluation date will be presented.

d. If a search is performed prior to downloading the existing report to Excel or PDF the download must only contain the search results.

**Secure page -**  
Show link to subscriptions  
for advisors only

Notes